AMERICAN SYMPHONY ORCHESTRA LEAGUE A3035-2F 7/88

TEN YEAR FINANCIAL REPORT ON AMERICAN ORCHESTRAS (in millions)

	1977-78	1978-79	1979-80	1980-81	1981-82	1982-83	1983-84	1984-85	1985-86	1986-87
REVENUE										
Performance Income & Fees	70.4	80.4	93.9	107.2	121.5	133.7	148.7	167.6	184.9	203.1
Broadcasting & Recording	5.6	7.3	7.5	8.1	9.9	8.1	7.5	9.0	10.4	10.1
Pension Fund Activities	*	1.3	1.3	1.4	1.8	2.7	1.9	2.1	1.9	2.3
Other Earned Income	10.4	13.7	15.6	18.4	22.1	24.3	27.0	33.2	42.6	45.5
Endowment & Investment	16.1	19.1	23.0	28.1	32.4	32.8	35.1	38.8	42.6	44.9
Total Revenue	102.5	121.8	141.3	163.2	187.7	201.6	220.2	250.7	282.4	305.9
OPERATING EXPENSES										
Artistic Personnel	105.9	120.2	135.8	155.3	172.6	186.5	206.5	229.2	252.3	268.0
Broadcasting & Recording	3.5	5.3	5.9	6.3	7.4	6.9	7.0	8.2	9.5	8.8
Pension Fund Activities	*	.5	.5	.5	.7	1.0	.6	.5	.8	.9
Other Activities	7.6	12.0	15.7	18.1	21.2	24.1	26.8	32.2	42.3	44.2
Concert Production	30.2	37.6	42.2	47.5	54.5	54.8	59.4	68.4	71.0	79.8
Advertising & Promotion	8.7	8.6	15.5	17.2	20.4	23.2	27.4	32.3	36.3	40.2
General & Administrative	23.2	29.2	28.9	34.2	38.5	41.8	45.7	50.3	54.9	58.8
Total Operating Expenses	179.1	213.4	244.5	279.1	315.3	338.3	373.4	421.1	467.1	500.7
Deficiency from Operations	(76.6)	(91.6)	(103.2)	(115.9)	(127.6)	(136.7)	(153.2)	(170.4)	(184.7)	(194.8)
SUPPORT										
Tax-Supported Grants										
City	3.8	3.8	4.0	4.1	4.9	4.8	6.3	6.8	8.6	8.3
County	2.4	2.5	2.6	2.7	2.6	2.9	3.3	3.3	3.8	5.0
State	2.4	2.0	2.1	4.7	6.2	4.5	4.9	5.3	5.7	5.6
State Arts Agencies	6.4	7.9	9.3	8.7	11.3	11.3	12.4	13.8	18.7	18.5
NEA	8.7	13.2	13.6	12.1	10.6	9.6	8.6	9.9	10.5	10.2
Boards of Education	.4	.5	.8	.8	.8	.8	.9	1.0	1.1	.9
Other Sources	1.0	1.7	1.0	3.0	1.0	2.4	1.7	1.6	1.3	1.6
Total Tax-Supported Grants	25.1	31.6	33.4	36.1	37.4	36.3	38.1	41.7	49.7	50.1
Private Sector Support										
Individuals	21.5	26.1	28.1	37.1	41.0	47.1	50.9	57.2	57.5	70.8
Business & Industry	10.2	13.9	16.9	19.8	24.0	25.3	30.3	38.5	41.8	45.6
Foundations	2.7	.5	2.2	1.9	2.7	2.4	3.4	2.6	2.9	3.5
Fund-Raising Activities	8.2	9.5	11.1	14.0	19.0	18.6	18.6	23.4	24.8	27.3
Other Sources	7.9	12.0	13.4	16.7	13.8	17.0	17.5	21.3	21.4	20.4
Total Private Sector Support	50.5	62.0	71.7	89.5	100.5	110.4	120.7	143.0	148.4	167.6
Total Support	75.6	93.6	105.1	125.6	137.9	146.7	158.8	184.7	198.1	217.7
Less: Development Expenses	(4.0)	(5.9)	(7.6)	(10.2)	(12.3)	(13.4)	(16.4)	(20.7)	(24.1)	(24.7)
Net Support	71.6	87.7	97.5	115.4	125.6	133.3	142.4	164.0	174.0	193.0
Year-End Surplus/(Deficit)	(5.0)	(3.9)	(5.7)	(.5)	(2.0)	(3.4)	(10.8)	(6.4)	(10.7)	(1.8)
Attendance (millions)	21.4	22.4	22.6	22.8	21.9	22.0	23.2	23.7	25.4	25.1
Number of Concerts	18,027	22,096	20,229	19,327	19,204	19,167	19,086	19,969	20,272	20,059

* Pension Activities were reported within other revenue and expense categories prior to 1978-79.
** Aggregate data not available.

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